

“Go For The Gold”

Grant Writing

2017 State Conference

Special Olympics
Indiana



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Panel Members:

Becky Walls – Kosciusko County

Vicky Lutgring – Perry County

Julie Burkholder – SOIN, Regional Manager



Panelists:

Tell us how you have found funders to pursue for support and how do I know what they fund?



How to find grant makers?

- Watch your local media – who are the foundations or corporations giving to currently?
- Lilly Endowment funded community foundations in every county in the state of Indiana ... do a search online for YOUR community foundation
- Develop relationships with other similar non-profits
- Check into the Paul Clarke Resource Center ... <https://pcnrc.org/>
- Attend any events that would include foundation leaders

How do I know who they will fund?



- Again watch your local media for lists of grants or ads with sponsors listed – who are the foundations or corporations giving to now?
- Check them out on GuideStar ... www.guidestar.org ... you can see who they have funded and at what amount
- Look at their website for grant requirements and a listing of past grants
- Contact the grant administrator and talk to them about their grant making process

Types of Funding



In the funding guidelines , the funder will specify the “type (or types) of funding” they are interested in funding. When you do funding research, you look closely at what the funder’s funding interest is, and then apply for the types of funding they indicate. Below are the main types your county program might pursue:

Program Development – To a funder, “program development” means program delivery, providing the services of the program to your client population. Most grant funding is directed to “program development”.

General Operating (also called Core Operating Support) – General Operating Support is funding used to keep the agency’s doors open, to provide funding for overhead costs and program support.

Seed Money, Start-Up Funding – Funding is used for a new agency OR a new program within an existing agency.

Equipment/Technology – Funding is used for equipment or to establish a web page.



Panelists:

How have you successfully built relationships with funders in your area?



Panelists:

Give us your wisdom on how to build a successful grant seeking program for counties.

Found the funders ... now what do I do?



- Identify who will write the grant ... you, a CMT member, other volunteer, a parent?
- Research the application requirements ... follow the rules exactly
- Gather the required materials ... leave enough time before any deadline to request items
- WRITE it then review it ... then have someone else review it ... edit it and then review it again
- Submit it before the deadline with all required materials

Additional Questions?



Grant writing can be scary and fun while providing awareness and funding for YOUR country program ... so who has questions?

Thank you!

Want more help?

Email me at

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